Education Quality Summary

U.S. Career Institute

2019
Introduction

U.S. Career Institute is dedicated to providing students with quality, career-focused education. Investing in higher education is a major decision. Prospective students maneuver through the broad range of school and program choices to determine the option that best fits their personal goals and direction.

Now, all the more so, students need to be beyond doubt that they are getting a quality education for their investment.

Accordingly, the following article outlines the measurement tools we use to assess our education quality, as well as the results we have gathered. In the past, this data has served as an assessment tool to allow us to constantly improve in order to meet the needs of each student. Our goal in presenting this information publicly is to help students make an informed decision for their future. Each section that follows provides insight in order to give you a complete picture of our school, our processes and our results.

“U.S. Career Institute’s mission is to offer affordable distance education to our students. USCI’s flexible, real-world career training is written especially for the distance learner. Our administration, faculty and staff are dedicated to supporting our students through exceptional service.”

~U.S. Career Institute Mission Statement

U.S. Career Goals

We strive to offer a quality career-based education to working adults. We want to help our students improve their future lives and careers. Our goal is to ensure:

- Quality course materials
- Effective instructors
- Helpful student services
- Affordable tuition
- Satisfied graduates

U.S. Career Institute Internal Quality Controls

Course Content

Each U.S. Career Institute course is written by industry professionals. Our courses are focused so that students’ studies are applicable to their future careers. Courses also go through rigorous academic review prior to publication. This review tells us if the course material thoroughly covers the subject, how easy the lessons are to follow, and if all instructions and questions are clear. Finally, we constantly monitor industry changes and standards for each course in order to keep curricula up-to-date and relevant.

Course Format

Career Institute courses are fully self-paced. Students can fit their studies around work and family commitments. This unique feature allows us to best serve our student population which is largely made up of working adults, parents and even grandparents. Students can adjust their studies to their lives, allowing for a higher rate of success.
Instructor Assistance and Student Services

During their studies, students have access to instructors by phone or through email. Instruction faculty are experts in their subjects. They also receive close supervision and continuing education to maintain the highest standard in student instruction.

We also have an extensive student services department to assist with tuition/billing questions, issues with course materials, or any other inquiries during or after students’ studies. After graduation, students receive career support. Graduate support representatives offer resume and interview assistance, and help graduates market their new skills.

Affordable Tuition

Tuition for U.S. Career Institute courses is affordable. We offer low, monthly payment options for every student and are committed to providing you with a high-quality education. Our low cost to value ratio makes an education attainable for more students.

Tuition differs by program and depending upon the learning option that you choose. Tuition for each of our programs is all-inclusive. You’ll receive your electronic lesson books, supplements, instructor assistance and career support for graduates—all included in your tuition.

U.S. Career Institute also offers an option for hard copy lesson books to provide the best learning experience for each student.

Also, students may qualify for assistance through the military or their employers.

A Wide Variety of Career Options

The following certificate programs are offered by U.S. Career Institute.

- Accounting Services
- Bookkeeping
- Certified Fitness Trainer
- Child Day Care Specialist
- CompTIA A+
- CompTIA Network +
- Computer Essentials
- Criminal Justice
- Dental Assistant
- Electronic Medical Records Specialist
- Healthcare Office Manager
- Home Inspection
- Insurance Claims Adjuster
- Massage Therapy
- Medical Assistant
- Medical Billing
- Medical Coding
- Medical Coding & Billing
- Medical Transcriptionist
- Office Administrator
- Paralegal/Legal Assistant
- Patient Care Technician
- Personal Care Assistant
- Pharmacy Technician
- Physical Therapy Aide
- Veterinary Specialist
- Wedding Consulting/Event Planning

With so many options, students can examine their strengths and interests, and choose a career in which they will make money AND be fulfilled. When students call to enroll, our Admissions department helps them go through this process to ensure that each student enrolls in the course that will best fit their needs.
Certifications

Many careers require or encourage completing board examinations for official certification. Most of these exams require applicants to attain their education through an approved institution. U.S. Career Institute writes our courses with these approval requirements in mind.

Through this effort, our graduates are eligible to sit for several board examinations administered by the NHA (National Healthcareer Association) and the NCCT (National Center for Competency Testing). For a complete list of board exams and graduate requirements, refer to Exhibit A at the end of this report.

“Quality education gives our students a solid foundation for their careers and their lives. We feel privileged to help students build their futures every day—we take that honor very seriously!”

~Janet Perry
VP of Academics & Compliance

Accreditation

Credible backing is important in any industry. Drug companies need backing from the FDA before their products are trusted in the market. Hospitals, banks, businesses and all types of schools undergo inspections or reviews to become accredited. Accreditation shows that companies meet industry standards of quality.

Quality is particularly important in the distance education sector. Distance schools are designed to help students reach more specific outcomes than traditional institutions. Students should learn skills that will help them get a career or improve their career.

Distance education schools are being stringently evaluated by new government initiatives, and have been closely examined for many years by accrediting agencies.

U.S. Career Institute is accredited by the Distance Education Accrediting Commission (DEAC). The Distance Education Accrediting Commission is listed by the U.S. Department of Education as a recognized accrediting agency for distance education. Because of this, our curriculum, faculty, administrative procedures and policies are reviewed on a regular basis to ensure that we continue to meet the DEAC’s high standards of quality.

How do we collect our data?

We equate our success with the success of our students. Students are evaluated throughout each course. The following student achievement measures indicate how effective our course materials and instruction are for each course:

1. Quizzes/Exams

2. Successful Course Completion: Successful course completion with a GPA of 70 or higher.

3. Successful Completion of Hands-on Training (where applicable): Successful completion of 200 clock hours—one of hands-on training for the Introduction to Massage Therapy students.

U.S. Career Institute executives evaluate these measures and pass rates. If a significant number
of students perform poorly on a particular assignment, the corresponding lesson is analyzed to determine if subject matter is properly presented. Then, appropriate revisions are made to ensure that students are given all necessary information and instruction to master the subject.

Another measure of our effectiveness is student satisfaction. The following methods return data on our students’ feelings about their education with U.S. Career Institute:

1. Mid-course/Program Evaluation: Student evaluations occur at the end of the third pack of lesson materials for each certificate course. A business reply is provided so the student can return the survey without incurring postage cost.

2. End-of-course Evaluation: Student evaluations also occur at the end of each course. A business reply envelope is provided so the student can return the survey without incurring postage cost.

3. Graduate Survey: Graduate surveys are sent to students between 90 and 120 days after graduation. A business reply envelope is provided so the graduate can return the survey without incurring postage cost.

U.S. Career Institute compiles the data we receive from student surveys in order to make any appropriate changes. We also report our findings to the DEAC to maintain accreditation. We want to ensure that each course meets education objectives, as well as the mission of our school. Changes may be made in the following areas:

- Curriculum
- Layout/Functionality of Course
- Data Management
- Instructional Services
- Student Services
- Pre-enrollment Services
- Graduate Services
- Other Staff Services

Each step in the evaluation process measures student satisfaction as well as our effectiveness as an institution. Through frequent evaluation, we are able to ensure a high quality in education for our students.
Survey Results

Student surveys are written by U.S. Career Institute. We focus our business and education practices on areas we think are most important to our students’ success. Therefore, surveys are written to measure each of these goal areas as well. The following table shows 2017 Student Survey responses by percentage:

<table>
<thead>
<tr>
<th>Survey Question</th>
<th>Percentage “Yes” Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Did you achieve, or will you have achieved upon completing your studies, the goals you had when you started the course or program?</td>
<td>92.5%</td>
</tr>
<tr>
<td>Would you recommend the institution to a friend?</td>
<td>95.9%</td>
</tr>
<tr>
<td>All things considered, were you satisfied with your studies with U.S. Career Institute?</td>
<td>95.7%</td>
</tr>
</tbody>
</table>
Conclusions

Based on the 2017 survey results, we feel that U.S. Career Institute Certificate courses produce a high level of student satisfaction. Over ninety-five percent of students responded that they were satisfied in their studies. Students also report that their courses help them meet their goals. The ultimate measurement of quality is that our course objectives and outcomes align.

Future Goals

U.S. Career Institute has been serving students for over 35 years. In the future, we will continue to reach for excellence in education quality. Our aim is for every student to achieve their education goals, as well as their career goals. Our certificate courses are designed with these goals in mind.

Each year, we will continue to update and improve our curriculum. Courses will offer the most current, relevant material so that students are fully enabled to perform career skills.

We will put specific emphasis on student assistance this year. Although over 95 percent of students are pleased with our services, we aim to assist 100 percent of students satisfactorily. After each student interaction, they should feel supported and have their questions answered. U.S. Career Institute will focus efforts on giving our students the finest service every day.

U.S. Career Institute will work to offer the most affordable and convenient methods of education for our students. We want to make an education attainable for each person we serve.

Every year, we will reevaluate each of our goals. Through our measurement processes, we gain valuable insight into students’ achievement and students’ satisfaction. At the end of each day, week, year, we exist for our students and we will continue to strive toward their goals as our own.


## Exhibit A

The following exhibit details the courses that prepare students to sit for certification exams, as well as the exams they are eligible for. *(See bottom of exhibit for Association acronym chart)*.

<table>
<thead>
<tr>
<th>Certificate Received</th>
<th>Exam Eligibility</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dental Assistant</td>
<td>• AMT: Registered Dental Assistant (RDA) Exam. Grads must provide current proof of CPR (cardiopulmonary resuscitation) certification and 160 externship hours.</td>
</tr>
<tr>
<td>Electronic Medical Records Specialist</td>
<td>• NHA: Certified Electronic Medical Record Specialist (CEHRS) Exam (As a graduation gift, we’ll reimburse exam study materials and your NHA exam fees - $180 value.)</td>
</tr>
<tr>
<td>Massage Therapy</td>
<td>• FSMTB: Massage &amp; Bodywork Licensing Exam (MBLEX)</td>
</tr>
<tr>
<td>Medical Assistant</td>
<td>• NHA: Certified Medical Administrative Assistant (CMAA) Exam</td>
</tr>
<tr>
<td></td>
<td>• NHA: Certified Clinical Medical Assistant (CCMA) Exam</td>
</tr>
<tr>
<td>Medical Coding</td>
<td>• AAPC: Certified Professional Coder-Apprentice (CPC-A). <em>After an additional one year of coding work experience, the “A” is dropped and the graduate is a CPC.</em></td>
</tr>
<tr>
<td>Medical Coding &amp; Billing</td>
<td>• NHA: Certified Billing and Coding Specialist (CBCS) Exam</td>
</tr>
<tr>
<td></td>
<td>• AAPC: Certified Professional Coder-Apprentice (CPC-A). <em>After an additional one year of coding work experience, the “A” is dropped and the graduate is a CPC.</em></td>
</tr>
<tr>
<td>Patient Care Technician</td>
<td>• NHA: Certified Patient Care Technician (CPCT) Exam</td>
</tr>
<tr>
<td>Pharmacy Technician</td>
<td>• PTCB: Pharmacy Technician Certification Exam (PTCE)</td>
</tr>
<tr>
<td></td>
<td>• NHA: Certified Pharmacy Technician (CPht) Exam</td>
</tr>
<tr>
<td>Fitness &amp; Nutrition</td>
<td>• NCSF: Personal Trainer Certification Exam (As a graduation gift, we’ll send you the official NCSF exam study materials and we’ll pay your NCSF exam fees - $300 value.)</td>
</tr>
</tbody>
</table>

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**Association Acronym Chart**

| AAPC - American Academy of Professional Coders | NCSF - National Council on Strength and Fitness |
| AMIT - American Medical Technologists         | NHA - National Healthcare Association         |
| FSMTB - Federation of State Massage Therapy Boards | PTCB - Pharmacy Technician Certification Board |